

ES



ES 350 | ES 300h

 LEXUS

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HERE'S TO A DREAM

Lexus was born of a dream shared by a few passionate and uniquely talented individuals. It began not in a design studio nor on a drawing board. This dream began somewhere on the coast of California, where Lexus designers first immersed themselves in the finest waterfront homes to gain a richer experience of what true luxury actually meant. So began the journey of a most remarkable vehicle that was to ultimately reshape the future of luxury motoring.





LUXURY IS AN ATTITUDE

It isn't something you can easily put into words. Luxury isn't about boasting or brash expressions of elitism. It's not a tradition or a trade-up. True luxury is an attitude. You see it in the finest brands, feel it in the work of the most talented artisans. It's about style as well as substance. Of not accepting second best. Of doing anything in your power to achieve something rather special. Welcome to Lexus.

PASSION THAT MOTIVATES

Sometimes our journey can be about discovery as we explore a kaleidoscope of destinations and experiences. Other times, it may be a trip to the tennis club or a dinner date conducted in utmost elegance and grace. For that, ES provides an interior offering a wealth of fresh ideas, designed to intrigue, inform and usher you efficiently to your destination.



CONTOURS THAT ARE RESHAPING DESIGN



JOURNEYS THAT
MOVE YOU





THE LUXURY OF SPACE

Like the finest hotel suites, ES evokes a richer sense of space. Like the uppermost classes of air travel, it offers more headroom, legroom and increased baggage allowance. Like the most elegant designer homes, it provides a commanding perspective of the world ahead and alongside you, while pampering you with a host of luxury appointments and advanced technologies. Welcome to the privileged world of ES.



MOVE INTO A BETTER HEADSPACE

There's something rather intriguing about space. It's something you feel in your body and in your mind. Space instils not only feelings of physical comfort but also helps you feel as one with your emotions and the journey ahead.

As you step inside, immerse yourself into a seat position which allows ample headroom; a sensation complemented by a tilt and slide moonroof fitted as standard.

Such a sensation is enhanced after dark as soft LED lighting bathes the interior in a soothing white light, complementing the refined ambience. Amid all this advanced thinking, an LED backlit analogue clock instils a reassuring look of classic elegance.

Rear seat passengers in Sports Luxury models can indulge in a sumptuous haven. Heated outer seat positions combat winter chills while side window

sunshades reduce UV glare. An ensemble of switches for the audio system, seat heaters and air conditioning have been neatly integrated into the centre arm rest for fingertip control, along with two cupholders.

Even the cavernous boot is wonderfully accommodating as intelligent design has resulted in a wide cargo area capable of carrying bulky items like large suitcases or golf bags.



A SENSE OF CONNECTION THE SENSATION OF CONTROL

Lexus interior designers have sculpted a cabin layout that centres uniquely around the needs of the driver. Visual displays are located close to your eyeline and touch controls are placed lower down within easy reach. Clever.

As your journey unfolds, you'll appreciate how Lexus designers have positioned the 8" multimedia display comfortably away from the main instruments. This complements the sense of space while providing information without distraction. This high resolution display serves as your window into a world of entertainment, navigation, control and comfort.

Just below your line of sight, a compact 3.5" Thin Film Transistor (TFT) Multi-Information Display (MID) has been neatly integrated within the instrument display, providing a snapshot look into a range of systems. You can monitor outside temperatures, the status of the Active Cruise Control (ACC)⁽¹⁾, the drive mode and more, allowing you to keep your eyes on the road.

A leather accented instrument panel with bold stitching asserts a feeling of confidence and craftsmanship, while woodgrain-look embellishments in the Sports Luxury interior impart an aura of refined elegance.

The latest generation of Bluetooth^{®(2)} lets you communicate without distraction.

A Drive Mode Select dial positioned just forward of the gear shifter allows you to tailor the vehicle's driving dynamics and personality to suit your mood. Feeling relaxed? Select 'ECO' mode and the air conditioning is optimised for reduced energy use, while the vivid Optitron instrumentation is displayed in a soothing blue. 'NORMAL' ensures responses are optimised for everyday driving and refined comfort. When you seek added stimulation, turn to 'SPORT' and

the throttle and steering response become more immediate, whilst instrumentation is displayed in a vibrant red colour.

ES Luxury models assert their individuality with exclusive appointments like an audio system with a digital amplifier, Digital Radio (DAB+)⁽³⁾, DVD player and 8-speakers including titanium high-frequency tweeters for impeccable vocal clarity.

In the Sports Luxury, rear seat passengers are indulged by a panel of controls incorporated in the centre console. Passengers can tailor

comfort levels of the tri-zone climate control, operate the Mark Levinson audio system and operate the rear window sunshade.

As exquisite as this interior may be, there'll be times when you may need to step out and load the voluminous boot. Fortunately the power operated boot lid in ES Sports Luxury makes this an effortless affair.



PURSUING A NEW DEFINITION OF LUXURY

In the mid 1980's a team of passionate designers embarked on a remarkable journey. They travelled to America and integrated themselves into an exclusive coastal neighbourhood to better understand the intricacies of privileged lifestyles.

Designers visited upscale boutiques and exclusive country clubs to discover the true essence of western style and learn what luxury vehicle buyers really wanted. They observed

how a new definition of luxury was permeating western society, impacting on the very foundations of fashion, contemporary design and architecture. Lexus also sent design teams to the French Riviera to observe the European interpretation of elegance, class and culture.

Such a fact-finding mission was followed by one of the most extensive development programs ever undertaken by a car company. The result was a

vehicle so extraordinary, it ultimately redirected the course of luxury vehicle design, elegance and performance.

In subsequent years, the Lexus commitment to groundbreaking design and forward thinking has continued unabated. The most recent example has been the unveiling of the LF-CC coupe concept at the Paris Motor Show. The LF-CC serves as a glimpse into the Lexus

vehicle of tomorrow in more ways than simply its breathtaking, aerodynamic design. Its new generation hybrid powerplant unleashes performance worthy of a true sports coupe, while setting new benchmarks for higher efficiency and lower emissions.

Now, the evolution of Lexus continues with the arrival of the Lexus ES in Australia, one of the world's biggest selling Lexus models. The new

Lexus ES is available in two luxury appointment levels, with two advanced power sources to create your definitive Lexus ES. The most elegant, most sumptuously spacious and comfortable Lexus ES ever created has arrived.

FREEDOM OF CHOICE MAY BE THE GREATEST LUXURY OF ALL

Luxury is also about having choices and ES willingly obliges. Your ES experience begins with the ES 350 Luxury. Powered by an advanced technology 3.5 litre double overhead cam V6 made even more refined by a 6-speed transmission that shifts seamlessly whilst offering you the freedom to shift manually and satisfy your urge for greater control.

ES 350 and 300h Luxury models are equipped with a portfolio of appointments to keep your mind inspired and your body pampered including heated front seats, an electric rear window sunshade and a Climate Control system with Nanoe™ technology, that creates a gentler cabin atmosphere for all occupants. Equally comforting is the plethora of safety inclusions which extend to systems that constantly monitor what lies ahead, alongside and behind you while embracing you with a package of 10 Supplemental Restraint System (SRS) airbags.

Step up to the ES 350 Sports Luxury and slip into a cabin accented with woodgrain-look trims and immerse yourself in the sensory stimulation of a premium 15-speaker Mark Levinson audio system. Comforts extend all the way to thoughtful touches like side rear window sunshades, ventilated and heated front seats and conveniences such as a power rear boot lid.

Little compares with ES 300h powered by the Lexus Hybrid Drive with its blissfully quiet and buttery-smooth driving sensation making it eminently suited to an ultra luxury vehicle. Such an experience can be enjoyed in the ES 300h Luxury complete with its sublime portfolio of luxuries as standard. The ES 300h Luxury model can be further optimised with an Enhancement Pack to personalise your definitive Lexus ES.

Even more compelling is the ES 300h Sports Luxury with its full complement of inclusions that pamper and inspire you, wherever your journey leads.





A DESIGN LANGUAGE THAT SPEAKS TO THE HEART

Its striking design emanates from the distinctly Lexus frontal treatment featuring the signature spindle grille, yet its seductive appeal embraces every panel and every flowing contour of the body design. Refined yet refreshing, confident and composed, this is one definitive Lexus designed to step out and make a statement. Lexus designers set out to create a luxury vehicle that combines elegant styling with a longer cabin profile and fundamentally sporty proportions. What they have created is the latest refinement of the uniquely Lexus design language known as L-finesse.

STYLE THAT STIRS THE SOUL

You feel it in the flowing silhouette of the body profile. In the way the front fenders display a flow of energy downward, leading into wheel arches which impose a wide, curvaceous demeanour. How the flowing body lines convey a look of movement, grace and intrigue.

Yet there are other design elements which assert a more confident and dignified stance. LED Daytime Running Lights (DRL) have been sculpted into a striking arrowhead design, integrating neatly with the dynamic headlight units leading into the signature Lexus spindle grille. The grille design cleverly assumes a sporty, dramatic posture due to its lower, leaner mounting position.

Perhaps most intriguing is the way a design that is sensual and soothing also manages to display a spirited look of sportiness and confidence. Such mixed emotional responses are the result of the latest expression of the L-finesse design language. ES has an undeniably sporty presence, achieving its dynamic stance without the overused wedge-like design cues we've become accustomed to in conventional vehicle design.

Longer cabin proportions and a slingshot rear window design impart a flowing elegance to the side profile. Concluding the chemistry of curves, the sweeping L-shaped graphics of the LED tail lights integrate neatly with the wider stance of the rear bootlid, imposing a wider posture to the rear treatment.

Even the lustre of high-technology paint finishes adds to that sense of movement, offset by the gleam of highly polished alloy wheels in three distinct designs.

What you cannot readily see are aerodynamic underbody embellishments with stabilizing fins which contribute to the ES's sleek 0.27 drag coefficient (Cd). It's also reassuring to know that a body design so stimulating to the eye, is also calming to the mind knowing that such aerodynamic elegance contributes to fuel efficiency. Even the smallest touches, like exterior mirrors styled inward, contribute to a body design that ensures refinement and whisper-quiet cabin ambience.

Elegant. Composed. Confident. Such are the emotional responses to L-finesse.



SLIP SEAMLESSLY INTO YOUR COMFORT ZONE



ES 350 Sports Luxury model shown

Sometimes our journey can be a voyage of discovery as we explore a kaleidoscope of destinations and emotions. Other times, it may be a trip to the tennis club or a dinner date conducted in utmost elegance and grace. For that, ES provides an interior offering sumptuous comforts together with a wealth of ideas

designed to intrigue, inform and usher you efficiently to your destination. Slip inside and discover how the wider door openings make for ES easier entry and exit. Longer cabin proportions ensure more legroom, allowing you

to stretch out on extended journeys. Here you're reminded of the Lexus commitment to creating what they've dubbed a 'Human Machine Interface'; a somewhat complex way of describing how everything centres around the needs and wishes of the driver.



ES 350 Sports Luxury model shown

Your fingers unlock what your eyes can see via the Lexus Remote Touch Controller (LRT) at your side, allowing you to access information with the simplicity of a computer mouse and view it on the multimedia display.



As your journey unfolds, you'll appreciate how the 8" multimedia display has been positioned comfortably away from the main instruments. This complements the feeling of space while bringing to

life essential information without distraction. This high resolution display serves as your window into a world of entertainment, navigation, control and comfort.



ES 350 Sports Luxury model shown

Lexus engineers are highly sensitive to the many facets of your personality; your different moods, whims and driving desires. For that, a Drive Mode Select dial on the centre console tailors the vehicles' driving performance and cabin ambience to your unique preference.



ES 350 Sports Luxury model shown

A portfolio of switches mounted on the steering wheel provides fingertip access to a range of functions as you drive, so you need never take your hands off the steering wheel.

You can operate a range of Bluetooth^{®(2)} functions, adjust audio controls and access the instrument display. From there, spoken commands allow you to place a call, or plot your direction on the Hard Disk Drive (HDD) based Satellite Navigation System⁽⁵⁾.



Overseas ES 350 Sports Luxury model shown, excluding Blind Spot Monitor

To achieve optimum control, it is essential to be able to tailor the steering wheel position to suit your posture, so Lexus engineers have angled the steering wheel lower for greater comfort and control. Manual tilt and telescopic adjustment allows the steering column to be adjusted vertically and longitudinally for a more intuitive driving position.

In ES Luxury models, a premium steering wheel provides enhanced grip. The ES 350 Sports Luxury features a woodgrain-look trim finished in Birds Eye Maple, while ES Sports Luxury offers a choice of trims including genuine bamboo.



ES 350 Sports Luxury model shown

Since no two bodies are alike, 10-way power front seats ensure you'll nestle quickly into your comfort zone. Even the head rests may be adjusted forward and back to achieve the ideal distance from your head for enhanced comfort and optimum restraint.

A driver's seat memory is fitted as standard, allowing you to instantly recall your preferred seat and mirror settings at the touch of a button. Sports Luxury models offer the addition of a passenger seat memory switch for added convenience.

EMBARK ON A JOURNEY OF MUSIC

Lexus and Mark Levinson have entered into a rather special relationship. As one of the world's pre-eminent developers of audiophile-quality home theatre systems costing seven figures, Mark Levinson is renowned for acoustic excellence. He has previously shunned approaches by vehicle manufacturers, deeming moving vehicles too impure a platform on which to create an acoustically pristine listening experience. That was until Mark Levinson discovered Lexus.

Acknowledging the special place fine music holds in our lives, Lexus has placed the importance of impeccable acoustic performance upon a lofty pedestal. Within a cabin lavishly insulated from outside distractions, Mark Levinson has installed a 5.1-channel surround sound system for the

ES Sports Luxury with peerless credentials. Just as in the finest home theatre environments, each speaker has been carefully positioned and, together with the digitally-enhanced 12-channel 'Class D' amplifier, envelopes you in 835W of pristine, purified sound.

A Digital Radio (DAB+)⁽⁹⁾ and DVD player deliver sound to a symphony of fifteen speakers, each carefully located in the instrument facia, door trims, pillars, rear doors and parcel shelf. Speakers employ a remarkable system known as GreenEdge™ technology, bringing you increased audio clarity whilst consuming half the energy. In addition, the mid to high-range speakers utilise the latest 'Unity™' design, noted for achieving increased response and audio precision.

What such thinking brings to each musical performance is something rather special. Vocals take on an added richness and appear to play on one level whilst bass tones come from lower down and mellow harmonies find their range in the middle. What's remarkable is that such dimension usually reserved for a concert hall is brought to life in a vehicle interior.

So while most vehicle manufacturers deem it good enough to install everyday consumer quality audio systems into their vehicles, Lexus has chosen an altogether different route, which helps transform the cabins of ES Sports Luxury models into something rather special, bringing out the audiophile in each of us.

PRE-EMPTING WHAT LIES AROUND THE NEXT CORNER



ES 350 Sports Luxury model shown

You feel a soothing sense of calm cocooned in the ES, knowing you're surrounded by some of today's most advanced safety systems. Take the package of 10 sophisticated and intuitive Supplemental Restraint

System (SRS) airbags. The front dual-stage airbags have been designed to react according to crash severity, a most reassuring prospect. As comfortable as the seating feels, it also provides greater sense of mental comfort.

The rigid construction of the seat frame provides greater support, while the headrest can be adjusted forward to provide optimum restraint which can help reduce the risk of whiplash injuries in the event of a rear end collision.



ES 350 Sports Luxury model shown

The gentle "beep-beep" of clearance and reversing sonars⁽⁶⁾ ensure that even the tightest parking spots are considerably less challenging. As you select reverse, a Rear View Camera (RVC)⁽⁶⁾ looks

backwards, so as you're looking ahead you can see what's immediately behind you, all in vivid colour on the 8" multimedia display. At the same time, exterior mirrors tilt downwards when you select

reverse, allowing you to see the road and the curb immediately behind you.



Blind Spot Monitor (BSM) shown

A plethora of safety initiatives are constantly at work looking out for your wellbeing during everyday driving situations. A Blind Spot Monitor (BSM)⁽⁶⁾ illuminates an indicator in the appropriate exterior mirror should a vehicle be detected alongside which

may be outside your field of vision. As the weather deteriorates, simply touch the button on the centre console to activate the heated exterior mirrors which gently vapourise moisture, resulting in a clear uncompromised rear vision. The interior mirror is

equally considerate, as its electrochromatic function quells the annoyance of headlight glare from following vehicles.



The ES lets you travel more relaxed knowing sophisticated systems will move quickly into action should you ever be faced with an emergency situation. A Pre-Collision Safety System (PCS)⁽⁷⁾ in Sports Luxury models, ES 350 Luxury and the ES 300h Luxury with Enhancement Pack takes pre-emptive measures to help minimise the impact, should a collision ahead be detected which is deemed unavoidable. The first indication of imminent danger when you're travelling faster than 30km/h will be an audible alarm and the Pre-Collision Safety System⁽⁷⁾

lamp flashing in the Multi-Information Display (MID), alerting you to take evasive action. Pre-Collision Brake Assist is then armed to enhance your braking effort. If you fail to apply the brakes and can't avoid the collision, Pre-Collision Seatbelts retract for enhanced restraint and Pre-Collision Brakes apply braking pressure to help minimise collision impact – all in a matter of milliseconds.

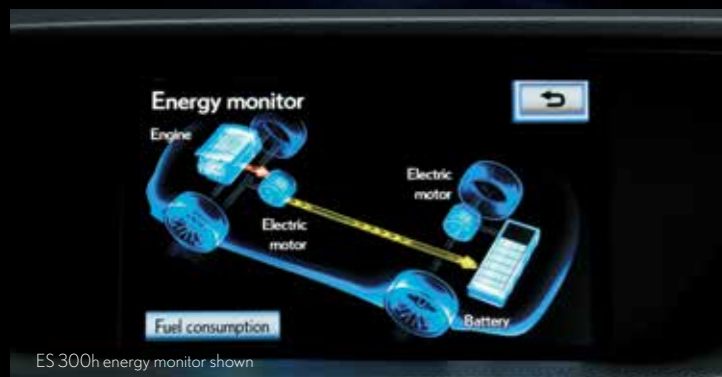
During highway cruising, Active Cruise Control (ACC)⁽⁹⁾ looks ahead on your behalf in Sports Luxury

models, the ES 350 Luxury and in the ES 300h with Enhancement Pack. Having first set your cruising speed, Active Cruise Control⁽⁹⁾ helps maintain a safe following distance from traffic ahead even as the vehicle's speed fluctuates. Should another vehicle cross your path, it reduces the throttle and if necessary applies the brakes to slow you down, helping maintain a safe following distance. When the vehicle moves away, your preferred cruising speed is resumed.

ES 300h

THE ELECTRICITY OF A PASSIONATE MIND

THE
POWER
OF



ES 300h energy monitor shown



Inspired thinking comes when the enquiring mind casts aside accepted ideas and discards the tried and true. It is only when you open your heart to new ideas by closing the door to the past that you can create something that is truly unique.

As you open the bonnet of the ES 300h, you're opening the door to the future of refined, luxury motoring. What lies before you is the Lexus

Hybrid Drive which integrates the power of two energy sources as electrical energy and a 2.5 litre petrol engine work together.

The seamless shifting of a Continuously Variable Transmission (CVT) dispenses with the gear changes of a typical transmission. In its place, silky smooth acceleration is all you'll feel.

Such an experience is complemented by a

portfolio of inclusions in your choice of Luxury, the addition of an Enhancement Pack and Sports Luxury. The ES 300h. Discover how indulged, uplifted and inspired you can feel in a luxury vehicle as the Lexus Hybrid Drive works its magic.

ES 350

REFINED POWER IS THE HEART'S WAKE UP CALL

Choose the ES 350 and you'll discover the refinement of a highly developed V6 petrol engine. As your journey begins, you're quickly reminded in no uncertain terms that here is an ultra-refined, high technology engine befitting a true luxury sedan.

Dual Variable Valve Timing with intelligence (VVT-i) constantly retunes the intake and exhaust valve timing according to engine speed, to optimise engine efficiency and deliver enhanced performance. Friction reducing components add further

efficiencies, while other technologies are at work reducing noise levels. While it achieves high power output, it is also highly efficient in meeting International Euro V emissions standards.

Its spirited reflexes are delivered through a blissfully smooth, 6-speed Super Intelligent automatic transmission that intuitively thinks ahead. ES 350 is offered in your choice of Luxury or Sports Luxury, each with a compelling portfolio of luxury appointments which pander to your need for comfort.



AN OPPORTUNITY TO DREAM IN TECHNICOLOUR



077 White Pearl[^]



1H9 Mercury Grey[^]



4U7 Metallic Silk[^]



4V3 Volcanic Bronze[^]



1J4 Premium Silver[^]



212 Onyx



8U9 Blue Pearl[^]



217 Starlight Black[^]



3R1 Vermillion[^]



8V3 Lapis Lazuli[^]

Colour has an extraordinary power. As you run your eyes over the intriguing contours of the ES, each of the 10 contemporary colour finishes assumes its own unique effect as a result of some remarkable formulations and paint techniques.

Notice the soothing lustre of Lapis Lazuli mica, the luxurious embrace of Metallic Silk and the way White Pearl shimmers in the noonday sun.

A rich, vibrant effect is created by tiny metallic particles in Volcanic Bronze which create a multi-coloured light display. In the newly developed Premium Silver, the metallic particles have

been smoothly aligned to capture the light and accentuate the three-dimensional body design.

Observe the rich lustre of Mercury Grey as mica components immersed deep below the paint surface capture sunlight, creating ripples which radiate across the ES body's flowing contours. Vermillion is a Crystal Shine finish with a luxurious appearance, while the metallic effect of Blue Pearl displays a haunting lustre with added elegance.

Glass flakes deep within Starlight Black give this luxuriously rich finish a sense of added dimension, while Onyx is a black which displays a more subtle lustre.

Step inside and the tactile experience continues. The rich embossed leather accented interior of ES Luxury models achieves an added sense of elegance from piano black gloss trims.

Sports Luxury models assume a look of refinement with semi-aniline leather accented interior. Offsetting this design treatment, Sports Luxury models feature Birds Eye Maple woodgrain-look trims. You also have the option of the ES 300h Sports Luxury embellished with the warmth of genuine Bamboo, a renewable plantation timber with a soothing look and pronounced grain.

Not all colours available on all grades, see your Lexus dealer for details.

[^]Premium paint featured is an optional extra.

THE TACTILE SENSATION OF SPACE



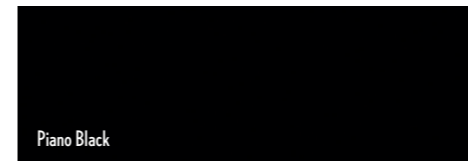
Ivory trim
Overseas ES 350 Sports Luxury model shown, excluding Mark Levinson Audio



ES 300h Sports Luxury model shown



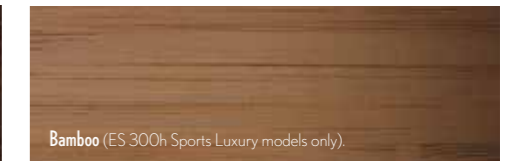
Light Grey trim



Piano Black



Birds Eye Maple



Bamboo (ES 300h Sports Luxury models only).

Cocooning yourself inside ES Luxury models evokes a myriad of warm, tactile sensations, beginning with the unfettered indulgence of an embossed leather accented interior. Feel the warmth of heated front seats, complemented by dual-zone climate control which incorporates NanoE™ technology. There's a look of confidence and craftsmanship imposed by the instrument panel accented with leather accents and bold stitching, not to mention the reassuring grip of a premium steering wheel.

Unlike certain luxury vehicles which place rear seat occupants in compromised postures, ES is a true 5-seater, a quality which is brought sharply into

focus the moment you slip inside. Door openings have been shaped for easier entry, while the longer cabin, increased headroom and a lower centre seat position means it amply accommodates three adults. Even the front seats contribute to rear legroom through careful sculpting of the seatbacks.

For a more soothing ambience, an electrically operated rear window sunshade reduces harsh UV rays and keeps the cabin cooler. A considerate reverse-link function means that the moment you select reverse, the sunshade retracts automatically for unhindered rear visibility, then assumes its former position once you're moving forward again.

Sports Luxury models place your utmost comfort in even higher regard. Feel the sensation of a soft, semi-aniline leather accented interior. Ventilated front seats keep you refreshed whatever the weather conditions, while a passenger seat memory switch ensures instant recall of optimum posture settings.

Tri-zone climate control with a humidity sensor allows the driver, passenger and rear seat passengers to independently select their preferred comfort levels. A humidity sensor in the ES 300h hybrid Sport Luxury takes comfort even further.

ES RANGE GENERAL SPECIFICATIONS.

	ES 350	ES 300h	
DIMENSIONS	Length (Exterior/Interior) (mm)	4900	4900
	Width (Exterior/Interior) (mm)	1820	1820
	Height (Exterior/Interior) (mm)	1450	1450
	Wheelbase (mm)	2820	2820
	Front Track (mm)	1590	1590
	Rear Track (mm)	1575	1575
	Turning Circle at Kerb (m)	11.4	11.4
	Coefficient of Drag (Cd)	0.27	0.27
WEIGHTS AND CAPACITIES	Kerb Weight (kg) ⁽¹⁰⁾	1665	1705
	Gross Vehicle Mass (kg) ⁽⁸⁾	2130	2150
	Seating Capacity	5	5
	Luggage Capacity (L)	490	425
	Fuel Tank Capacity (L)	65	65
BODY	Construction	Monocoque	Monocoque
	Type	4-door Sedan	4-door Sedan
PETROL ENGINE	Type	Petrol	Petrol/Hybrid
	Capacity (cc)	3456	2494
	Designation	2GR-FE	2AR-FXE
	Description	6-cylinder V Type 24-valve DOHC Chain Drive with Dual VVT-i	4-cylinder In-Line type 16-valve DOHC chain drive with VVT-i
	Fuel Injection	EFI	EFI
ELECTRIC MOTOR	Type	N/A	Permanent Magnet Synchronous Motor
	Maximum System Battery Voltage (V)	N/A	650
POWER ENGINE	Maximum Power (Combined) (kW)	N/A	151
	Maximum Power (Petrol) (kW @ rpm)	204@6200	118@5700
	Maximum Torque (Petrol) (Nm @ rpm)	346@4700	213@4500
	Fuel Economy (Combined) (L/100km) ⁽⁹⁾	9.5	5.5
	Carbon Dioxide (g/km)	224	130
HIGH VOLTAGE BATTERY	Type	N/A	Sealed Nickel Metal Hydride
	Nominal Voltage (V)	N/A	244.8
DRIVE LINE	Layout	Front Wheel Drive	Front Wheel Drive
	Transmission	6-speed ECT Automatic	E-CVT
STEERING	Type	Rack and Pinion	Rack and Pinion
	Power Assistance	Electric Power Steering	Electric Power Steering
BRAKES	Front	Ventilated Disc	Ventilated Disc
	Rear	Solid Disc	Solid Disc
SUSPENSION	Front	Mcpherson Strut	Mcpherson Strut
	Rear	Mcpherson Strut	Mcpherson Strut
TYRES AND RIMS	Front Tyre Size	215/55R17 93V	215/55R17 93V
	Rear Tyre Size	215/55R17 93V	215/55R17 93V
	Front/Rear Rim Size	17x7/17x7	17x7/17x7
	Rim Type	Aluminium	Aluminium
	Spare Tyre	Full Size Spare	Full Size Spare

ES 350 ADVANCED FEATURES.

	ES 350 Luxury	ES 350 Sports Luxury
Anti-skid Braking System (ABS) with Brake Assist (BA), Electronic Brakeforce Distribution (EBD), Traction Control (TRC) and Vehicle Stability Control (VSC)		
Pre-Collision Safety System (PCS) ⁽⁷⁾	•	•
Rear View Camera (RVC) with Rear Guide Assist (RGA) ⁽⁶⁾	•	•
Emergency Flashing Brake Lights	•	•
Anti-theft Alarm	•	•
Lexus Remote Touch Controller (LRT)	•	•
Drive Mode Select	Eco, Normal, Sport	Eco, Normal, Sport
15-speaker Mark Levinson Audio System		•
8-speaker Single DVD Audio	•	
AUX and USB Inputs ⁽⁴⁾	•	•
Digital Radio (DAB+) ⁽³⁾	•	•
Alloy Wheels	17" Alloy Wheel and Full Size Spare	17" Alloy Wheel and Full Size Spare
4-door Smart Entry and Smart Start	•	•
Halogen Headlights	•	
High Intensity Discharge (HID) Headlights		•
LED Daytime Running Lights (DRL)	•	•
Front Fog Lights	•	•
Electric Rear Sunshade	•	•
Manual Rear Side Window Sunshade		•
Automatic Folding, Self-dimming Exterior Mirrors with Memory	•	•
Tilt and Slide Electric Glass Moonroof with Sun Shade	•	•
Power Boot Lid		•
Nanoe™ Technology	•	•
Dual-zone Climate Control with Air Conditioning	•	
Tri-zone Climate Control with Air Conditioning		•
Leather Accented Seats	•	•
Woodgrain-look Interior		•
Premium Steering Wheel		•
Rear Armrest with Cupholders	•	•
Heated Front Seats	•	
Ventilated and Heated Front Seats		•
Supplemental Restraint System (SRS) Airbags	10	10
3.5" TFT LCD Multi Information Display (MID)	•	•
8" Multimedia LCD Screen	•	•
Hard Disc Drive (HDD) Satellite Navigation System ⁽⁵⁾	•	•
Voice Control	•	•
Clearance and Reversing Sonar ⁽⁶⁾	•	•
Rear Outer Seat Heating		•
Rear Armrest with Air Conditioning and Audio Controls		•
Driver's Seat Memory	•	•
Passenger Seat Memory		•
Rear Seatbelt Monitor	•	•
Tyre Pressure Warning System	•	•
Bluetooth® Connectivity ⁽²⁾	•	•
LED Analogue Clock	•	•
Active Cruise Control (ACC) ⁽¹⁾	•	•
Blind Spot Monitor (BSM) ⁽⁶⁾	•	•

ES 300h ADVANCED FEATURES.

ES 300h Luxury

ES 300h Sports Luxury

Anti-skid Braking System (ABS) with Brake Assist (BA), Electronic Brakeforce Distribution (EBD), Traction Control (TRC) and Vehicle Stability Control (VSC)		
Pre-Collision Safety System (PCS) ⁽⁷⁾	EP1	•
Rear View Camera (RVC) with Rear Guide Assist (RGA) ⁽⁶⁾	•	•
Emergency Flashing Brake Lights	•	•
Anti-theft Alarm	•	•
Lexus Remote Touch Controller (LRT)	•	•
Drive Mode Select	Eco, Normal, Sport	Eco, Normal, Sport
15-speaker Mark Levinson Audio System		•
8-speaker Single DVD Audio	•	
AUX and USB Inputs ⁽⁴⁾	•	•
Digital Radio (DAB+) ⁽³⁾	•	•
Alloy Wheels	17" Alloy Wheel and Full Size Spare	17" Alloy Wheel and Full Size Spare
4-door Smart Entry and Smart Start	•	•
Halogen Headlights	•	
High Intensity Discharge (HID) Headlights		•
LED Daytime Running Lights (DRL)	•	•
Front Fog Lights	•	•
Electric Rear Sunshade	•	•
Manual Rear Side Window Sunshade		•
Automatic Folding, Self-dimming Exterior Mirrors with Memory	•	•
Tilt and Slide Electric Glass Moonroof with Sun Shade	•	•
Power Boot Lid		•
Nanoe™ Technology	•	•
Dual-zone Climate Control with Air Conditioning	•	
Tri-zone Climate Control with Air Conditioning with Humidity Sensor		•
Leather Accented Seats	•	•
Woodgrain-look Interior		•
Premium Steering Wheel		•
Rear Armrest with Cupholders	•	•
Heated Front Seats	•	
Ventilated and Heated Front Seats		•
Supplemental Restraint System (SRS) Airbags	10	10
3.5" TFT LCD Multi Information Display (MID)	•	•
8" Multimedia LCD Screen	•	•
Hard Disc Drive (HDD) Satellite Navigation System ⁽⁵⁾	•	•
Voice Control	•	•
Clearance and Reversing Sonar ⁽⁶⁾	•	•
Rear Outer Seat Heating		•
Rear Armrest with Air Conditioning and Audio Controls		•
Driver's Seat Memory	•	•
Passenger Seat Memory		•
Rear Seatbelt Monitor	•	•
Tyre Pressure Warning System	•	•
Bluetooth® Connectivity ⁽²⁾	•	•
LED Analogue Clock	•	•
Cruise Control ⁽⁹⁾	•	
Active Cruise Control (ACC) ⁽⁹⁾	EP1	•
Blind Spot Monitor (BSM) ⁽⁶⁾	•	•

EP = Enhancement Pack



ES 300h Sports Luxury model shown



OWNERSHIP SOLUTIONS

Ownership Solutions* allows you to determine your finance costs and know the Guaranteed Future Value (GFV) of your vehicle from the outset. It offers you choice, control and certainty. In short, everything you'd expect from Lexus.

How does Ownership Solutions work?

- You choose the deposit that best fits your needs†
- You choose your term‡
- We agree the estimated kilometres you think you'll travel.
- Lexus Financial Services (LFS) then determines the GFV of your vehicle. The GFV is the agreed minimum value of your Lexus at the end of your finance contract. Your monthly repayments are then calculated based on the above information with a final payment equal to your GFV. Then, if you return your Lexus at the end of the term and satisfy the agreed terms and conditions, LFS will pay you the GFV which will be put against the final payment.

The end of the term? Simply replace, retain or return.

At the end of your term you can choose to:

- Replace or sell your Lexus using the trade-in value or sale price to pay the remaining balance of your account.
- Retain your Lexus and simply pay the remaining balance of your account (including final payment).
- Alternatively, return your Lexus and, subject to fair wear and tear conditions and the agreed kilometres being met, we'll put the GFV towards the final payment on your account (conditions apply).

Choosing your deposit – what is best for you?

With the flexibility of Ownership Solutions, you can choose the deposit that best fits your current needs:†

- If, for example, you have funds tied up in other investments, you can choose to finance your new Lexus with a zero deposit†
- Alternatively, by using a larger deposit you can lower your monthly repayments*.
- Better still, compared to other finance options over a similar term, Ownership Solutions can provide more affordable monthly repayments*.

Want more certainty?

With Ownership Solutions you're guaranteed that at the end of the term (subject to fair wear and tear and kilometre usage) you'll never owe more than your vehicle's worth to LFS. In other words, you don't have to worry about what your vehicle will be worth in the future because you know its minimum value from the outset.

What happens in the case of the unexpected?

If your vehicle incurs damage and does not meet the Fair Wear and Tear guidelines, LFS will give you the opportunity to have your vehicle repaired. Otherwise, LFS can organise the repairs and deduct the cost from your GFV. This adjusted GFV will then be the price that LFS will offer you if you return the vehicle at the end of your term. Of course, if you retain the vehicle, the condition doesn't matter, however, if you replace it or sell it privately the condition will obviously impact your sale price.

So what does your accountant think?

Naturally, we think Ownership Solutions is an excellent, innovative way to put you in control of buying a new Lexus. That said, we suggest you seek independent advice to ensure Ownership Solutions is right for you.

Wouldn't it be great if Ownership Solutions was just the beginning?

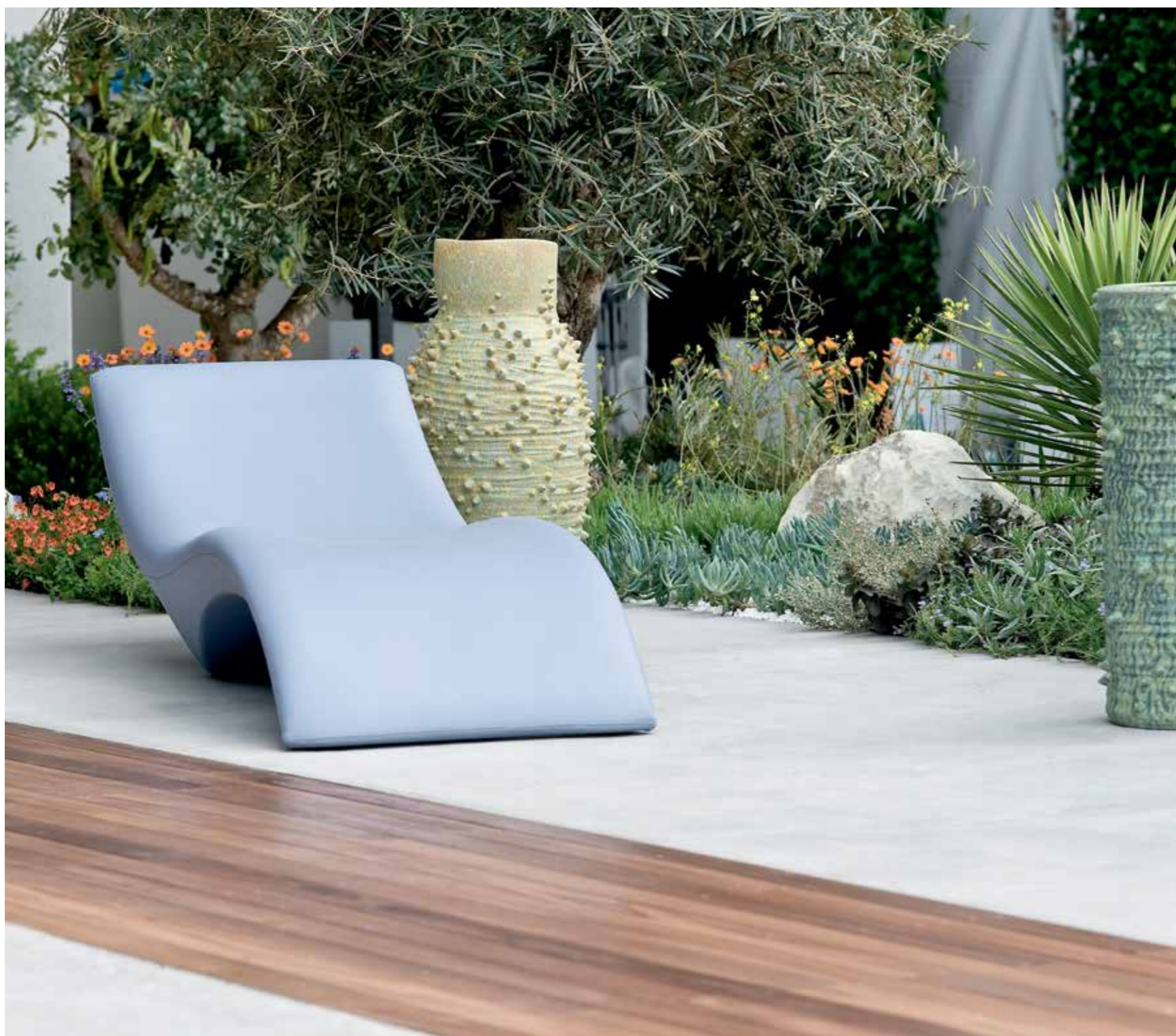
Lexus' innovations and commitment to customer service extend well beyond Ownership Solutions. Once you purchase a new Lexus, you'll become a member of the Lexus Encore Privileges programme and enjoy a host of exclusive benefits!‡

For further details simply visit your nearest Lexus dealer or see lexus.com.au/services/benefits/ for details.

* Guaranteed Future Value (GFV) is the minimum value of your new Lexus at the end of your finance contract, as determined by Lexus Financial Services. If you decide to return your car to Lexus at the end of your term, Lexus Financial Services will pay you the agreed GFV amount which will be put against your final payment, subject to fair wear and tear conditions and agreed kilometres being met. The information provided is general in nature. You should seek your own financial advice to determine whether Lexus Ownership Solutions is appropriate for your individual circumstances. Terms and conditions, fees and charges apply. Lexus Ownership Solutions Guaranteed Future Value (GFV) products are available to approved customers of Lexus Financial Services, a division of Toyota Finance Australia Limited ABN 48 002 435 181, Australian Credit Licence 392536.

† Up to four years.

** Lower monthly repayments compared to similar term with no Guaranteed Future Value (GFV) or equivalent balloon final payment. Total interest charges will be higher if a GFV or balloon final payment is selected.



THE BENEFITS OF ENCORE

The benefits of being a Lexus owner go far beyond the intrinsic pleasure of driving the vehicle. From the moment you're handed the keys, you'll also be welcomed to the Lexus Encore Privileges programme† – a range of exclusive initiatives that reaffirm our ongoing pursuit of perfection.

It all means you'll enter a world of benefits that extends to every corner of life. A world where everything's just that much easier and works that much more seamlessly. And a world where, should trouble ever find you, you can always find a helping hand.

Take our After Sales Service as an example. Both our technology and our technicians are at the forefront of automotive innovation. And our profound understanding of every single component of your Lexus means we can do more to ensure it's a pleasure to drive today, and in the long run.

It's a world you've always belonged in. A privilege unique to Lexus drivers.

Silver service

Every aspect of your Lexus is built around your comfort and convenience, so it's fitting that when it's ready for a service, we'll come and pick it up from you and provide you with a complimentary loan car while we're inspecting. Plus, when we return your Lexus, it will have received a complimentary wash and interior vacuum.

Experience Lexus outside your vehicle

We're constantly striving to enhance the Lexus ownership experience. It's what we're known for. Our luxury events will be the perfect way to experience the Lexus lifestyle and network with other owners. Tickets may be limited, so be quick to secure your place.

Peace of mind

Wherever you are and whatever you're doing, you can relax because with our Encore Privileges programme, you have the 24-hour support of Lexus Drive Care. We'll look after your car and, just as importantly, we'll look after you and your passengers.

Well read

You can stay abreast of all things Lexus from the comfort of your own home, with our Lexus Magazine delivered right to your door. It'll keep you updated on all aspects of luxury living and covers everything you need to know about the cars that are leading the world.

† Terms and Conditions apply. See lexus.com.au/services/benefits/ for details



New Vehicle Warranty expires four years from date of first delivery or 100,000kms, whichever occurs first. Refer to the warranty conditions. The New Vehicle Warranty does not limit and may not necessarily exceed your rights under the Competition and Consumer Act 2010.

The HV (Hybrid) Battery Warranty expires eight years from date of first delivery or 160,000kms, whichever occurs first. The warranty is comprised of the three year Lexus New Vehicle Warranty and an additional five year Lexus Australia Hybrid (HV) battery warranty. Refer to the warranty conditions. The Warranty does not limit and may not necessarily exceed your rights under the Competition and Consumer Act 2010.

THIS BOOK IS PRINTED ON GREEN PAPER.

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As a company that strives to lessen its impact on the environment in every way possible, Lexus believes that choosing our paper wisely is one more step we can take in preserving our planet.



Models featured within this brochure are from August 2013 production.

- (1) Active Cruise Control (ACC) is a driver assist technology and should not be used as a substitute for safe driving practices. Driver should continue to monitor the road.
- (2) The Bluetooth® word mark is owned by The Bluetooth SIG, Inc. Not all devices will be compatible and functionality will vary depending on the device.
- (3) Digital radio station coverage dependent on vehicle location.
- (4) Not all devices will be compatible. Functionality varies depending on device.
- (5) Current navigation mapping database encompasses major capital and primary national road networks as well as offering some coverage in regional areas.
- (6) Reversing Camera/Blind Spot Monitor (BSM)/Rear Guide Assist (RGA) is designed as a driver assist device only and should not be used as a substitute for skilled driving (and/or safe parking practices). The area into which the vehicle is to be driven must be visually monitored by the driver.
- (7) Pre-Collision Safety System (PCS) is a driver assist technology and should not be used in place of safe driving practices. Driver should continue to monitor road ahead.
- (8) Gross Vehicle Mass (GVM) is the total permissible combined weight of the vehicle, including occupants, fuel and cargo.
- (9) Fuel consumption will vary depending on driving conditions/style, vehicle conditions and options/accessories. Source of fuel consumption data: [ADR81/02 combined cycle (L/100km) for auto models].
- (10) Kerb, tare and payload weights and nominal and will vary depending on options and accessories.

^ Calculations encompass carbon emissions from seedling to printer. For full details please visit www.kwdoggett.com.au

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To learn more about the ES Line contact your Lexus Dealer on 1800 023 009 or visit lexus.com.au



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