

This is a luxury car by any measure, and one that promises more than rewarding comfort and class-leading style. This is a luxury car that's smarter and stronger in all the right places, for all the right reasons: you. This is your Volvo C70.















What this car does to inspire your travels and make real your dreams, it does with the sky as your witness. This is where the emotional and the physical intersect: where the art and power of clean Scandinavian design come to be a spectacular convertible and a stylish coupe.





Emotions may drive us, but you get to steer.

Where to? As you discover new roads and rediscover favourite journeys, expect a high level of comfort as well as exhilaration at every turn. Grip the supple steering wheel and settle into one of the world's most comfortable automobile seats. You'll recognise the cabin's elegance as a testament to simplicity and a model of ergonomic excellence, yet sophisticated on-board technology like Bluetooth® connectivity and GPS navigation are quietly at work and close at hand.









The sky is not the only place to find stars.

From the wheels up you'll discover first-class comfort, world-class safety and form that beautifully serves function. At first glance you'll notice Volvo design details such as the headlamps that sweep back gracefully, yet seek out protectively with Active Bending Lights, brilliant new LED daytime running lights and the rear lamps that include state-of-the-art Adaptive Brake Lights that rapidly flash to warn cars behind when you have to brake harder than normal. Ever so stellar, nothing shines brighter than legendary Volvo safety.



A magic carpet for the modern world.

Enjoy smooth sailing with the top up or down. The stiff, reinforced car body of the Volvo C70 enables the advanced suspension system to sense and predictably cope with all types of road surfaces. What's more, the informative electro-hydraulic steering responds immediately to your commands, while even the rear wheels will turn slightly to help you glide through corners. In every aspect of the petrol-fuelled T5, you'll find ample reserves of torque, smooth delivery of power and instant response at any speed. Like magic.





What makes a moment sensational?

Moments are measured, in part, by their ability to recall a sound, taste, smell, touch or sight. A journey with the top down, with all senses engaged, seems to increase a moment's chance of being sensational.

And being sensational is okay with us.





A short cut to the centre of attention.

The well-appointed cabin of the Volvo C70 seats four travellers in total comfort. Elegant simplicity and tasteful detailing are the hallmarks of sophisticated Scandinavian design and beautifully represented here with Volvo's real aluminium inlays and Volvo's genuine chrome-free leather. Up front, the unique floating centre stack is also available in Volvo's real wood and presents simple controls for information, entertainment, comfort and more. In the back, the rear-seat passengers can wave to the crowd while enjoying plenty of room and backrests with a comfortable tilt.







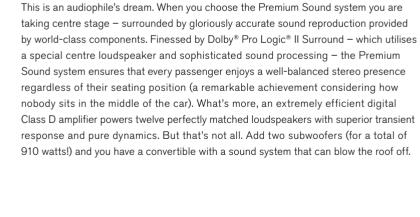
Put the top down. Turn the stereo up. Life is simple again.

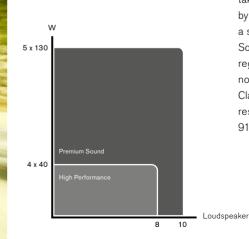
Music has a friend in Volvo's modern sound systems. With talent in abundance, here you'll find a choice of three excellent systems – each calibrated especially for the interior of the Volvo C70 (top-up and top-down). Each system features a CD player and radio as well as an auxiliary input so you can plug in a portable music player. For those with an iPod® or mp3 player, there is a USB and iPod® Music Interface available to make your playlists appear in the centre console display. And to make things ever so simple, all systems can be controlled from buttons on the steering wheel.





Premium Sound. Total immersion.







A marvel of engineering eclipsed only by the beauty it reveals.

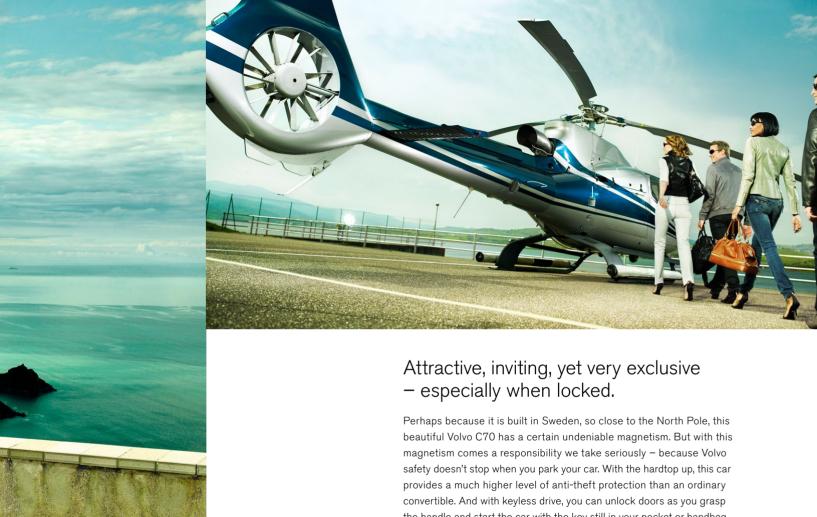
The world's first three-piece retractable hardtop is a marvel of engineering. You'll soon discover this for yourself because as the roof automatically goes up, so will the corners of your mouth. In fact, it's hard not to smile. Just push a button on the centre console and the retractable top performs a synchronised metamorphosis that seems to inspire applause. And with the insulated roof hidden in the boot, there's still room in there for your tennis gear. From hardtop coupe to open-air convertible in less than thirty seconds — with a grin that lasts much longer. Having two dream cars on one set of wheels is a beautiful thing.











the handle and start the car with the key still in your pocket or handbag.



It doesn't have to be complicated. Stress disappears, fun begins. Luxury car drivers simply expect perfection — with exhilaration on demand and personalisation in every detail. The magic of introducing ingenuity without complication, durability without boredom and luxury without superficiality is distinctively and proudly, a Volvo tradition. **We build cars designed around you.**



Innovated for your enjoyment, Volvo safety technologies will protect more than the fun of driving.

Across the world Volvo is synonymous with advanced safety technology. And with good reason, because few car makers can match our record of safety innovations and the commitment to safety that has guided us for more than 80 years. Of course, this makes us extremely proud. But we're not satisfied. Because we know what we want to achieve: zero accidents. This huge task calls for innovative thinking and a brand-new approach to the way we design cars. The good news

is that we've already come a long way. For starters, our cars are more fun and engaging to drive than ever. And the technology needed is no figment of the imagination – some is already available in your Volvo. This means driving a Volvo today is like having a first peek at a very exciting automotive future – a future where passionate engineering and design do more to empower you as driver.

Eyes in the back.

Park Assist alerts you if you're too close to an obstacle behind your car when reversing. This feature is also available for the front.

Personal gatekeeping.

Inspired by fighter aircraft technology, Intelligent Driver Information System (IDIS) can help reduce your workload in stressful situations.

An eye on the blind spot.

Blind Spot Information System (BLIS) helps you detect vehicles entering your blind spot.

Stav on track.

Volvo's Dynamic Stability and Traction Control (DSTC) anti-skid system improves handling and safety in a wide range of challenging situations.

On-road enlightenment.

Active Bending Lights (ABL) with Dual Xenon technology expand your vision range when driving in the dark and provide considerably improved illumination around bends.

Exhilarating comfort.

Ergonomic design in seats and the driver's environment makes you relaxed and helps you maintain your concentration on driving.





The creation of your Volvo starts under the bonnet.

A major part of the experience ahead of you is defined by your engine. In your Volvo C70, you will enjoy instant power and smooth running while state-of-the-art fuel management systems make the most of every micro-drop of fuel. Enjoy the drive. Find out more at **volvocars.com.au**

T5

234 CO₂ g/km | 9.8 l/100 km | 169 kW | 320 Nm | Euro 5

For a truly sporty driving experience, there's the high-performance 169kW five-cylinder T5 petrol engine. This smooth source of energy boasts a turbocharger and variable inlet and exhaust valve timing, delivering an exceptionally quick and powerful response throughout the entire rev range. The T5 is available with a five-speed Geartronic automatic that also allows manual gearshifts.



want a Dynamic Touch? If stylish and sporty looks get your pulse racing, this may be the Volvo C70 for you: Sovereign Hide Offblack upholstery in Offblack interior with aluminium centre stack and door panel inserts, a leather-clad steering wheel with an aluminium inlay, a leather-clad gear knob with an aluminium inlay and sports pedals. Exterior colour Ice White with colour-matched rear spoiler Iip, Silver Metallic contrasting roof and Midir 18" Diamond Cut aluminium wheels.













OR MODERN LUXURY? Some people prefer sophisticated, timeless elegance. If that sounds like you, your new Volvo C70 could look like this: Sovereign Hide Calcite upholstery in Umbra interior with Nordic Light Oak centre stack and door panel inserts, a leather-clad steering wheel and a leather-clad gear knob. Exterior colour Twilight Bronze Metallic, LED daytime running lights with Chrome Trim and Morpheus 18" Silver Bright aluminium wheels.

Complement with contrast.

Customise your C70 with a roof and body in contrasting colours. As your droptop disappears, your sense of style never does. Includes windscreen A-pillars and a 3-piece articulating roof painted in Silver Metallic. Contrasting body colours available are listed in the chart below. Which two-tone are you?

Body colour	Contrasting roof
	426 Silver Metallic

614 Ice White	•
700 Twilight Bronze Metallic	•
612 Passion Red	•
702 Flamenco Red Metallic	•
474 Celestial Blue Metallic	•
498 Caspian Blue Metallic	•
426 Silver Metallic	
477 Electric Silver Metallic	
452 Black Sapphire Metallic	•
487 Ember Black Metallic	
019 Black Stone	•

Available combination







EXTERIOR DESIGN Aluminium wheels







Midir 8x18" Diamond Cut/Light Grey

Morpheus 8x18" Silver Bright

Serapis C 7.5x17" Silver Bright



Sirona 7.5x17" Diamond Cut/Light Grey



Draco 8x18" Split, Silver Bright Accessory



Imagine your new interior.

Crafted according to your requirements, the interior of your Volvo can take on any number of personalities. Choose between two interior colours — Offblack or Umbra — and different upholstery variants. Pick the interior that suits you and add the finishing touch with the interior trim, steering wheel, gear knob and floor mat of your choice. After all, you're probably going to spend a lot of time here. Find your next interior at **volvocars.com.au**

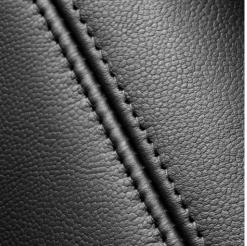
Ergonomic design

Developed in cooperation with ergonomic specialists to provide generous support for the body during hours of driving, the seats in the Volvo C70 are among the most comfortable in the automotive world. Multiple adjustment possibilities and adjustable lumbar support make it easy to find the perfect driving position.



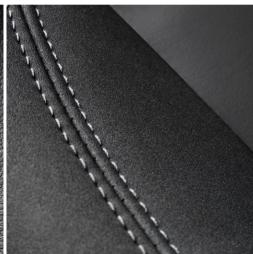
Sovereign Hide

This exclusive leather upholstery is made from the finest Scottish hide. It's thick, soft to the touch and has an exquisite natural grain.



Leather

These leather-faced seats give the Volvo C70 an atmosphere of luxury. It's a hide quality that's smooth, durable and has a fine grain pattern. Like all Volvo leather, it's organically tanned and ages beautifully.



Haverdal

A striking combination of durable Flextech upholstery and smooth leather, reflecting the dynamic properties of the Volvo C70.



Leather-clad sports steering wheel with aluminium inlay



Leather-clad steering wheel



Sports pedals in brushed aluminium*



Aluminium



Oyster Burst



Nordic Light Oak (also available for centre stack roll-top cover)



Black Oak (also available for centre stack roll-top cover)



Leather-clad gear knob with aluminium inlay, Geartronic



Offblack sports textile mats with reflective inserts*

Offblack textile mats

Cacao textile mats

Calcite textile mats

*Only available as an accessory

Seat colour	Upholstery	Interior colour	Dashboard and o	loor panels	Door inserts	Carpeting
			Upper part	Lower part		
Offblack	Sovereign Hide, Leather, Haverdal	Offblack	Offblack	Offblack	Offblack	Offblack
Cacao	Sovereign Hide	Offblack	Offblack	Offblack	Cacao	Offblack
Cranberry	Leather	Offblack	Offblack	Offblack	Cranberry	Offblack
Calcite	Sovereign Hide, Leather	Offblack	Offblack	Offblack	Calcite	Offblack
Quartz	Haverdal	Umbra	Umbra	Quartz	Quartz	Quartz
Calcite	Sovereign Hide, Leather	Umbra	Umbra	Quartz	Calcite	Quartz
Beechwood	Leather	Offblack	Offblack	Offblack	Beechwood	Offblack



Sovereign Hide Offblack in Offblack interior, 5E77 Aluminium centre stack and door panel inserts.



Sovereign Hide Cacao in Offblack interior, 5E79 Aluminium centre stack and door panel inserts.



Sovereign Hide Calcite in Offblack interior, 5E78 Nordic Light Oak centre stack and door panel inserts.



Sovereign Hide Calcite in Umbra interior, 5E84 Nordic Light Oak centre stack and door panel inserts.



Leather Offblack in Offblack interior, 5D7H Aluminium centre stack and door panel inserts.



Leather Cranberry in Offblack interior, 5D7M Aluminium centre stack and door panel inserts.



Leather Beechwood in Offblack interior, 5D7E Black Oak centre stack and door panel inserts.



Leather Calcite in Offblack interior, 5D78 Nordic Light Oak centre stack and door panel inserts.



Leather Calcite in Umbra interior, 5D84 Oyster Burst Déco centre stack and door panel inserts.



Haverdal, Flextech/Leather, Offblack in Offblack interior, 5677 Aluminium centre stack and door panel inserts.



Haverdal, Flextech/Leather, Quartz in Umbra interior, 5681 Nordic Light Oak centre stack and door panel inserts.

TECHNICAL SPECIFICATIONS

C70	T5 S	T5	
ENGINE / PERFORMANCE			
Engine	Five-cylinder, 20 valve DOHC turbocharged petrol engine.		
Location	Front Transverse		
Drive	Front Wheel Drive		
Displacement	2521cc		
Power output	169kW at	5000rpm	
Torque	320Nm at 15	600-5000rpm	
Acceleration 0-100km/h	8.0 se	conds	
Top Speed	235	km/h	
Fuel Economy (Combined) I/100km	9	8	
CO ₂ (Combined) g/km	23	34	
TRANSMISSION			
Automatic	5 speed Adap	tive Geartronic	
	Shiftlock and key lock automatic transmission		
STEERING			
System	Electro-Hydraulic Power A	ssisted Steering (EHPAS)	
Turns to lock	2.58 metres		
Turning circle	11.81	netres	
CHASSIS			
	Coilover strut front suspension		
	Anti-dive and	i-lift function	
	Multi-link independ	ent rear suspension	
	Anti-roll bars	front and rear	
Comfort Chassis		•	
WEIGHT			
	167	9kg	
TOWING CAPACITY			
Maximum trailer weight (braked)	1500kg		
TUEL TANK			
Capacity	62 litres		

C70	T5 S	Т5
AUDIO AND COMMUNICATION		
High Performance Sound, AM/FM radio, 8 speakers		_
Premium Sound, AM/FM radio, Dolby® Pro Logic® Il Surround system, 12 speakers	\$975	
Auxiliary audio input, USB and iPod connectivity	•	
Audio controls in steering wheel	•	
Bluetooth including audio streaming	•	•
Subwoofers	\$1,350	\$1,350
Volvo Navigation System (VNS)	\$4,175	\$4,175
Single CD player	•	•
6 disc in-dash CD player (replaces USB and iPod connectivity)	\$850	\$850
SUPPORT SYSTEMS AND INTERIOR EQUIPMENT		
Park assist, rear		
Park assist, front	\$325	\$325
Cruise control and trip computer	•	•
Rain sensor	\$275	•
Auto dimmed inner rearview mirror	•	•
Compass for inner rearview mirror	\$100	\$100
Electrically operated windows	•	•
Front armrest and cupholders	•	•
12V Power outlet	•	•
Grocery bag holder	\$200	\$200
Ski bag / storage pocket	\$250	\$250
SEATING		
Electrically adjustable front driver seat, with memory	•	•
Electrically adjustable front passenger seat	\$2,075	•
Heated front seats	\$325	•
Adjustable lumbar support, driver and passenger		
INTERIOR TRIM		
Haverdal Leather / Flextech seat upholstery	•	-
Leather seat upholstery	\$2,500	•
Sovereign Hide Leather seat upholstery	\$5,275	\$2,250
Textile floormats		
Inlays (door handles, centre console):		
- Aluminium	•	
- Oyster Burst	*	•
- Nordic Light Oak	\$425	\$425
- Black Oak	\$425	\$425
- Nordic Light Oak Roll-top console cover	\$425	\$425
- Black Oak Roll-top console cover	\$425	\$425

C70	T5 S	T5
INTERIOR TRIM cont.		
Steering wheel, height and telescopically adjustable	•	•
Leather sports steering wheel with aluminium inlay		
Leather handbrake lever		
Leather sports gear shift knob with aluminium inlay		•
EXTERIOR		
Electrically retractable door mirrors with puddle lights	•	•
Chrome accent strip, rear bumper	\$275	\$275
Rear spoiler	\$575	\$575
Contrast retractable roof in metallic silver **	\$2,275	\$2,275
Metallic paint	\$1,550	\$1,550
ALLOY WHEELS		
7.5 x 17" SERAPIS Silver Bright		•
7.5 x 17" SIRONA Diamond Cut		_
8.0 x 18" MIDIR Diamond Cut	\$1,600	•
8.0 x 18" MORPHEUS	\$1,600	\$1,600
Tempa spare and jack		•
Lockable wheel bolts	\$150	\$150
LIGHTING		
Home Safe, Approach and puddle lighting		•
Illuminated vanity mirror, driver and passenger	•	•
Rear foglight	•	•
LED Daytime Running Lights, front spoiler with chrome surround		•
Halogen headlamps with level adjuster		_
Active Bending Lights (ABL) including headlight wash system	\$2,650	•
Headlight wash system	\$275	•
CLIMATE		
Electronic climate control with cabin pollen filter		•
Interior Air Quality System with sensor (IAQS)	\$275	\$275
Humidity sensor	\$150	\$150
SECURITY		
Central locking with key integrated remote control		•
Keyless drive and keyless entry	\$700	\$700
Door locks and revolving cylinders		•
Electronic immobiliser		•
Hardened side windows		•
Water repellent glass, side windows	\$200	\$200
Volvo Guard Alarm	\$850	\$850
Mass movement sensor (includes Volvo Guard Alarm)	\$1,125	\$1,125
Inclination sensor (includes Volvo Guard Alarm)	\$975	\$975

C70	T5 S	T5
SAFETY		
Blind Spot Information System (BLIS)	\$1,275	\$1,275
Anti-lock Brake System (ABS)	•	•
Electronic Brake Distribution (EBD)	•	•
Emergency Brake Assist (EBA)	•	•
Emergency Brake Light (EBL), flashing	•	•
Airbag, driver and passenger, dual stage	•	•
Front safety belts, automatic height adjustment and belt tensioner	•	•
Roll Over Protection System (ROPS)	•	•
Inflatable Curtain (IC)	•	•
Side impact Protection System (SIPS)	•	•
SIPS airbags in front seats	•	•
Three-point inertia reel safety belts, head restraints and anti-submarining on all seats		
Whiplash Protection System (WHIPS)	•	•
Dynamic Stability and Traction Control (DSTC)	•	•
Intelligent Driver Information System (IDIS)	•	•
First aid kit	\$100	\$100
DRIVEAWAY PRICING*		

Please contact your local Volvo dealer for driveaway pricing, or call 1800 786 586 for referral to your nearest Volvo dealer.

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^{*}Vehicles must be purchased from an authorised Volvo dealer. Information is correct at time of printing, however the manufacturer reserves the right to make changes without notice. Please confirm current specification and pricing details with your Volvo dealer. Option pricing displayed is GST inclusive. Accessories and / or options fitted to vehicles may affect vehicle performance, fuel consumption and vehicle emissions.

**Contrasting colour roof only available with selected exterior colours, please see your Volvo dealer for details.

[•] Standard A No cost option - Not available

Care by Volvo Car Australia*. Make the most of your Volvo experience.

It's built into your Volvo – the care for you and your loved ones. And it's also there for you during all the time you own it. Care by Volvo Car Australia is a family of services to help you make the most of your Volvo experience. These services reflect a set of values shared by the entire Volvo organisation, values that make your satisfaction and safety a top priority. Whatever your needs during your Volvo ownership, there is a smooth and considerate solution.

Volvo Car Insurance

As with our cars, we want to ensure our Volvo Car Insurance lives up to the expectations of Volvo owners in every way. It is what you would expect from Volvo.

Benefits include:

- · New car replacement*
- Genuine Volvo Parts*
- · Choice of Repairer
- · Maximum No Claim Bonus protected
- · Rental car following theft
- · Attached Trailer and Caravan Cover
- · Cover for authorised Volvo loaned service vehicles

Options available:

- · Removal of excess for windscreen claims;
- · Rental or loan car following an accident;
- · Agreed Value;

This is a summary of the benefits available under Volvo Car Insurance. We do not advise you whether the insurance is appropriate for your personal objectives, financial situation or needs. To decide if it is appropriate for you, ask for a copy of the Policy Document and Product Disclosure Statement listing the full benefits and limits to cover. Please see your Volvo Dealer for a quotation.

This insurance is issued by Allianz Australia Insurance Limited AFS Licence No. 234708, ABN 15 000 122 850 (Allianz). In arranging this insurance Marsh Pty Ltd, AFS Licence No. 238983, ABN 86 004 651 512 and authorised dealers act as agents of Allianz and not as your agent.

Volvo Car Financial Services

Choosing the right vehicle and finding the right financial package has been made easier with Volvo Car Financial services. As you would expect, we have a flexible range of financial products, tailored to make your life easier.

Whether you're a private purchaser or you're choosing av Volvo for business, we have a wide range of flexible finance and lease products. After all, the right car needs the right financial package to complement your lifestyle.

Please contact your local Volvo dealer for more information on the individual finance products available, you can find your local dealer at: **volvocars.com.au**

Important Notice:

1. Volvo Car Financial Services is a registered business name of Macquarie Leasing Pty Limited ABN 38 002 674 982 (ML) who is the financier of these products. ML is not an authorised deposit-taking institution for the purposes of the Banking Act 1959 (Cth), and ML's obligations do not represent deposits or other liabilities of Macquarie Bank Limited ABN 46 008 583 542. Macquarie Bank Limited does not guarantee or otherwise provide assurance in respect of the obligations of ML.

Volvo New Car Warranty

Every new Volvo is covered by our comprehensive threeyear warranty giving you peace of mind for a full three years and unlimited kilometers. Please contact your local Volvo dealer for full new car warranty terms and conditions.

Volvo Extended Warranty

Volvo Car Extended Warranty is designed for additional peace of mind. Volvo Car Australia offers an additional 12 or 24 month's extended warranty after the expiry of the original 3 year new car warranty (must be purchased within new car warranty period).

Please contact your local Volvo dealer for full Extended Warranty terms and conditions.

Volvo Roadside Assistance

Volvo Roadside Assistance is not just there to get you going again if your car breaks down. It's also there for more human mistakes like running out of fuel or locking your keys inside the car. In the unlikely event that your Volvo encounters a mechanical breakdown, you can benefit as a Volvo owner from our complementary Volvo Roadside Assistance Program, which gives you total peace of mind 24 hours a day, every day, Australia-wide.

The Volvo Roadside Assistance program is valid for the length of the manufacturer warranty or Extended Volvo Roadside Assistance Program.

^{*}Subject to availability



Volvo Car Australia Service 2.0*Free Software updates are just the beginning

In today's cars there are many computers and just like with desktop computers, their software should be updated from time to time.

So, in the interest of providing the best service possible, we've developed Volvo Car Australia Service 2.0, where your Volvo software is updated free of charge as part of a routine Volvo scheduled service. This means that your Volvo systems (which are unique to your vehicle) will always be optimised for top performance.

Free software updates are just the tip of the iceberg. Volvo Car Australia Service 2.0 ensures you'll always have your vehicle serviced by a Volvo-certified technician, using Volvo methods and Volvo Genuine parts.

You'll be offered 12 months free roadside assistance and a complimentary exterior wash. In fact, we'll even provide you access to an alternative transport solution while your vehicle is being serviced.

For more information on the many benefits of Volvo Car Australia Service 2.0, just call uson 1800 786 586, go to http://www.volvocars.com.au or visit your nearest Volvo dealer.

Volvo Car Australia Service 2.0* also includes



VOLVO ASSISTANCE:

For peace of mind, every Volvo service comes with a complimentary roadside assistance package, covering you for 12 whole months.



ALTERNATIVE TRANSPORT:

It's not easy being without a car, that's why Volvo Car Australia Service 2.0 offers you alternative transport solutions while your vehicle is being serviced.



CONDITION CHECK:

We will perform a health check of your Volvo and provide you with a check list, with a focus on safety features, while we are servicing your Volvo.



VOLVO-CERTIFIED TECHNICIAN:

Using only technicians trained by Volvo, to work on Volvo cars, a Volvo Car Australia Service 2.0 service ensures your Volvo is placed in the most qualified bands.



CAR WASH:

After we've finished fine tuning your car on the inside, Volvo Car Australia Service 2.0 will fine tune it on the outside thanks to a complimentary exterior car wash



DEALER FOLLOW-UP:

With Volvo Car Australia Service 2.0, your service doesn't end when you drive out of the centre. We'll also call you a couple of days afterwards to check things are still running smoothly.

^{*}Volvo Car Australia Service 2.0 and all its benefits as set out herein, including the offer of free software updates, may only be accessed from authorised Volvo dealers at the time of your vehicle's scheduled servicing and is available for a period of six years from the date of a vehicle's first registration.

Colour your Volvo.

When it comes to the appearance of your Volvo, the choice of exterior colour, wheels and other styling items are probably your most important design decisions. For more exterior styling options and to build your new Volvo online, please visit **volvocars.com.au**





Clean colours

To reduce the use of environmentally hazardous solvents, all Volvo exterior colours are water-based. What's more, our painting facilities are among the cleanest in the world.

*Available with 426 Silver Metallic contrasting roof.





614 Ice White*















612 Passion Red* 702 Flamenco Red Metallic*

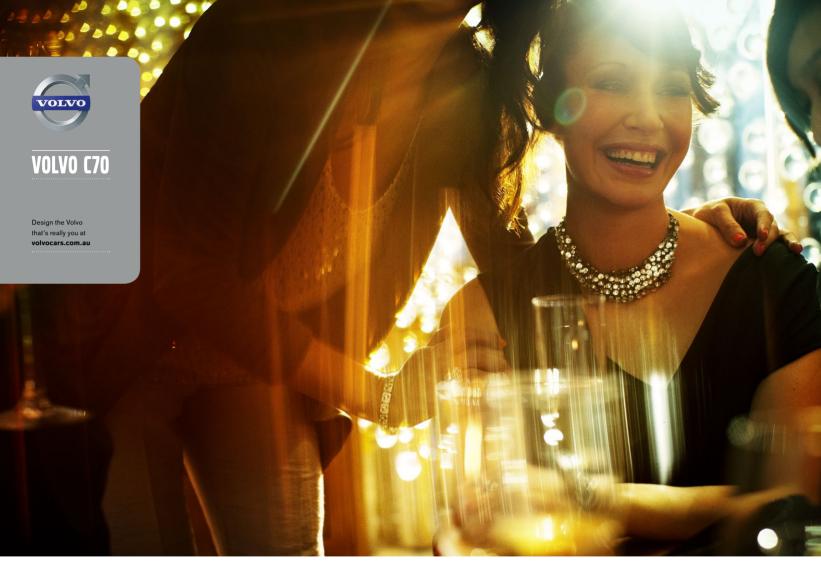
700 Twilight Bronze Metallic*



477 Electric Silver Metallic 474 Celestial Blue Metallic* 498 Caspian Blue Metallic* 498 Caspian Blue Metallic*



452 Black Sapphire Metallic* 487 Ember Black Metallic 019 Black Stone*



Please note: Some of the information in this brochure may be incorrect due to changes in product specifications that may have occurred since printing. Some of the equipment described or shown may now only be available at extra cost. Before ordering, please ask your Volvo dealer for the latest information. The manufacturer reserves the right to make changes at any time and without notice to prices, colours, materials, specifications and models.